Grant Writer / Development Officer

**Ceres Imaging:** We provide farmers aerial spectral data to optimize water and nitrogen - resources which are increasingly critical due to environmental crises like the California drought. Specifically, we use proprietary sensors, image analytics, and crop modeling to measure crop health at a plant level. We have a team of 16 (including 5 PhDs in spectral imaging), a proprietary set of water stress and chlorophyll imagery products, and millions of dollars of paying customers across the Midwest, California, and Australia. We are a venture-backed company based out of Oakland, California.

We are advancing innovative approaches and collaborative partnerships with public and private agencies to introduce and foster grower experience with our cutting edge remote sensing technologies. Acceleration of research and development for Ceres and future partnerships is closely linked to fund development and successful grant awards.

**Job Description Overview:** This position is a negotiable part-time or full time position for the full range of fund development activities for Ceres Imaging. These activities can include grant writing to public agencies, private foundations, etc. Projects contained within the plan that will improve, enhance, and develop Ceres Imaging. Fund development may also include coordinating meetings within the company and involved external parties. Major responsibilities include:

- Conducting the full range of activities necessary to prospect, prepare, submit, and manage grant proposals
- Conduct education and outreach with agricultural landowners, agribusinesses and other partners
- Attend appropriate training, workshops, and field days to assist in the completion of duties and responsibilities.
- As directed by Ceres Imaging, attend meetings of other groups/organizations affecting implementation of the involved grants or otherwise of interest to the company.
- Attend grant development meetings and assist with other fundraising projects as requested

**Knowledge and Skills:**

- Strong communication skills; ability to articulate and write clear, organized, and persuasive proposals
- Knowledge of broad grant sources and basic fundraising strategies
- Experience with proposal writing
- Strong editing skills and ability to meet deadlines
- General knowledge of remote sensing research techniques and/or ground validation measurements
- Public speaking experience preferred

**Qualifications:**

- Minimum of 2 years experience with grant writing
- Previous experience and proven success in grant writing
- Experience working in deadline-driven environments
- Experience with Microsoft Word

If interested, please send resume or CV to: info@ceresimaging.net and jobs@ceresimaging.net