

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Comparative Historical Data		
						Type of Statement		
						Unqualified	1	1
						Reviewed	1	1
						Complied	1	3
						Tax Returns	6	5
						Other	6	3
							4/1/02-3/31/03 ALL	4/1/03-3/31/04 ALL
						NUMBER OF STATEMENTS	13	13
1	2	1	1	1				
13	1	1	4	1				
1	1	4						
						25 (10/1/06-3/31/07)		
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM			
15	4	11	2	%	%			
%	%	%	%	%	%			
13.4		7.1				<b>ASSETS</b>	%	%
4.8		17.4				Cash & Equivalents	10.7	10.4
53.9		49.7				Trade Receivables (net)	9.7	8.5
.1		2.4				Inventory	49.1	40.4
72.2		76.6				All Other Current	1.8	4
17.3		17.6				Total Current	71.2	59.6
2.0		1.5				Fixed Assets (net)	17.0	31.3
8.5		4.3				Intangibles (net)	6.8	3.4
100.0		100.0				All Other Non-Current	5.0	5.7
						Total	100.0	100.0
						<b>LIABILITIES</b>		
5.2		17.2				Notes Payable-Short Term	4.2	12.0
.0		1.5				Cur. Mat.-L.T.D.	3.9	2.5
15.6		27.2				Trade Payables	14.5	15.8
.0		.0				Income Taxes Payable	.7	.3
14.5		11.1				All Other Current	8.7	4.6
35.3		56.9				Total Current	32.4	36.2
27.9		12.3				Long-Term Debt	25.2	15.9
.0		.0				Deferred Taxes	.0	.0
50.8		1.0				All Other Non-Current	6.8	1.6
14.0		29.8				Net Worth	35.5	47.4
100.0		100.0				Total Liabilities & Net Worth	100.0	100.0
						<b>INCOME DATA</b>		
100.0		100.0				Net Sales	100.0	100.0
40.4		35.6				Gross Profit	35.9	40.4
40.5		31.6				Operating Expenses	34.7	34.5
.1		4.0				Operating Profit	1.2	5.9
1.0		.8				All Other Expenses (net)	-.5	.3
-1.1		3.2				Profit Before Taxes	1.7	5.6
						<b>RATIOS</b>		
3.8		3.7				Current	4.5	2.9
2.8		1.4				Quick	3.0	1.9
1.4		.9					1.4	1.1
.5		1.7					1.8	1.4
.2		.4					.5	.8
.1		.2					.2	.1
0 UND		0 UND				Sales/Receivables	0 UND	0 UND
0 UND		7 56.1					4 102.0	1 382.5
0 UND		24 15.5					21 17.2	20 17.9
54 6.8		42 8.8				Cost of Sales/Inventory	53 6.9	44 8.2
74 5.0		64 5.7					81 4.5	54 6.8
107 3.4		69 5.3					140 2.6	111 3.3
15 24.4		20 18.7				Cost of Sales/Payables	6 60.8	4 103.9
21 17.7		44 8.3					19 18.7	18 20.4
24 15.2		63 5.8					40 9.2	37 9.8
8.5		8.8				Sales/Working Capital	4.2	8.0
10.8		14.3					8.7	11.5
17.8		-126.5					15.1	NM
5.4						EBIT/Interest	15.1	13.3
(12) 2.4							(12) 2.8	(11) 6.3
-3.9							1.2	1.8
						Net Profit + Depr., Dep., Amort./Cur. Mat./L/T/D		
.0		.2				Fixed/Worth	.1	.1
.6		.6					.4	.7
-3.6		3.5					NM	1.5
.3		.6				Debt/Worth	.4	.5
11.1		2.3					1.6	1.3
-5.9		7.2					NM	2.5
						% Profit Before Taxes/Tangible Net Worth	116.8	59.5
16.8		23.5					(10) 17.0	18.7
3.7		9.0				% Profit Before Taxes/Total Assets	.7	8.7
-4.4		.2					14.2	15.8
999.8		57.0				Sales/Net Fixed Assets	7.5	6.7
40.2		26.7					2	1.8
12.8		22.3					62.7	83.3
7.6		6.0					25.7	16.1
4.9		4.7				Sales/Total Assets	13.5	4.8
3.7		2.5					4.9	4.4
.7							3.8	3.3
(10) .9						% Dep., Dep., Amort./Sales	2.1	1.8
2.0							.8	
						% Officers', Directors' Owners' Comp/Sales	(10) 1.0	
							3.5	
18319M	19448M	182107M	146472M			Net Sales (\$)	739319M	74900M
3956M	4050M	43485M	39932M			Total Assets (\$)	148142M	20513M