

## Job Description

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### **Wheatley Farm**

#### **Farm Manager**

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Stanfordville, NY 12581

Compensation package includes salary of \$36,000 - \$50,000, depending on qualifications and experience. Other benefits include a 3-bedroom on-site house, 401K, and health insurance. A bonus based on profit sharing may be considered.

\*\*Position to start in December 2020

#### **Wheatley Farm**

The Budnik family has farmed 600 Ac in Dutchess County NY for over 40 years. We currently run a 50 brood-cow beef herd on 100 Ac. of pasture and harvest 120 Ac. of hay; the remainder of the land is in forest. Committed to land stewardship, all land is covered by conservation easements. Although not a certified organic farm, we avoid the use of chemical pesticides, herbicides, and fertilizers. Our primary products are pasture-raised grass-fed beef and hay. Hogs and chickens are also raised. <https://www.wheatleyfarm.net/>

#### **Job Description**

We seek a Farm Manager who has successfully and profitably used modern regenerative agriculture techniques for production, and modern online techniques for marketing our produce. We offer a potentially long-term position to the right applicant, one who is excited to integrate our working farm with broad-based environmental objectives, continually improving our production and distribution systems while maintaining our ethic of land stewardship.

#### **Primary Responsibilities**

1. Plan, schedule, supervise, and participate in all aspects of the operation, including pasture and livestock management, with 1, 3, and 10 year horizons.
2. Manage the cow herd, hogs, and chickens to efficiently utilize available resources.
3. Market farm produce, through both online and local opportunities.
4. Create annual budget and document P&L for each enterprise monthly.
5. Hire, train, and terminate farm help as needed, while working alongside staff.
6. Manage all aspects of record-keeping, including financial, production, and sales records.
7. Order materials and supplies; maintain inventory and keep records of same
8. Maintain a clean, safe, and organized work environment, operating and maintaining farm equipment, buildings, and grounds.
9. Network and cooperate with neighboring like-minded farms, creating economy of scale in purchasing and marketing.

## **Required Qualifications**

- Must be a self-starter, and able to work without direct supervision.
- A minimum of 5 years of experience in animal husbandry, particularly beef cattle.
- Farm management experience or 2-4 years of supervisory work in a related field.
- Demonstrated knowledge of regenerative agriculture practices including the use of soil fertility management, crop rotation, and cover cropping.
- Comfort with databases for farm management and financial planning and analysis.
- Experience meeting production targets and revenue projections.
- Demonstrated ability to stay informed of current research, and implement methods in regenerative agriculture.
- Experience safely operating tractors and other farm equipment.
- Comfortably able to lift 50lbs.
- Valid driver's license (CDL not required).
- Livestock and pasture management experience, rotational grazing, diversification
- Strong interpersonal skills.
- Familiarity with online marketing platforms such as GrazeCart.

## **Application:**

To apply, please email a letter of interest, resume, and a list of 3 references, including 'Farm Manager' in the subject line, to [theodora.budnik@gmail.com](mailto:theodora.budnik@gmail.com)

Job Type: Full-time

Compensation package includes annual salary of \$36,000 - \$50,000, depending on qualifications and experience. Other benefits include a 3-bedroom on-site house, 401K, paid time off, and health insurance. A bonus based on profit-sharing may be considered.